# City of Toronto

Audit plan for the year ending
December 31, 2013

Prepared as of October 17 2013





October 17, 2013

Members of the Audit Committee, Sub Committee of City Council City of Toronto

Dear Members of the Audit Committee:

PricewaterhouseCoopers LLP (PwC or we) are pleased to present our audit plan for the 2013 audit of the consolidated financial statements of the City of Toronto (the City) prepared in accordance with Canadian generally accepted accounting principles(Canadian GAAP) established by the Public Sector Accounting Board (PSAB) of the Canadian Institute of Chartered Accountants (CICA).

This document summarizes our audit plan including our view on audit risks, the nature, extent and timing of our audit work as well as our proposed fees and the terms of our engagement.

We value your feedback and we hope that this document will facilitate two-way communication with you on the risks identified and our audit approach. We welcome any suggestions and observations you may have and look forward to discussing the contents of this audit plan with you at our upcoming meeting on October 31, 2013.

Yours very truly,

Pricewaterhouse Coopers LLP

Cathy Russell Partner Audit and Assurance Group

cc: Mr. J. Pennachetti, City Manager

Mr. R. Rossini, Deputy City Manager & Chief Financial Officer

Mr. J. Griffiths, Auditor General

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## **Appendices**

Appendix A: Engagement letter and annual confirmation of terms of engagement

Appendix B: Audit service guideline

The matters raised in this and other reports that will flow from the audit are only those that have come to our attention arising from or relevant to our audit that we believe need to be brought to your attention. They are not a comprehensive record of all the matters arising and, in particular, we cannot be held responsible for reporting all risks in your business or all internal control weaknesses. This report has been prepared solely for your use and should not be quoted in whole or in part without our prior written consent. No responsibility to any third party is accepted, as the report has not been prepared for, and is not intended for, any other purpose.

## 1. Executive summary

We have prepared the attached document to provide you with the opportunity to review, comment on and approve our audit plan for the audit of the 2013 City of Toronto consolidated financial statements (the financial statements).

This audit plan includes the required communications between an auditor and Audit Committee as required by Canadian generally accepted auditing standards (Canadian GAAS).

Below, we highlight key areas for discussion, including new matters or changes from the prior year's audit plan to facilitate your review. We would be pleased to answer any questions you might have at our upcoming meeting.

Discussion item	Summary	For further reference
Client service team	Cathy Russell is your engagement leader and Brooke Jutzi is your engagement senior manager. The senior members of our team are consistent with the prior years.	Page 2
Service deliverables	The scope of our services consists of the audit of the consolidated financial statements of the City for the year ending December 31, 2013.	Page 3
Timing	<ul> <li>Our audit will be performed between October 2013 and June 2014.</li> <li>Planning: September – October 2013</li> <li>Interim visits: October – December 2013</li> <li>Year-end visit: April – June 2014</li> </ul>	Page 4
Audit approach	<ul> <li>Our audit approach will consist of a combination of key controls reliance and substantive detail testing.</li> <li>Consistent with Canadian GAAS, we will also implement a level of unpredictability into our procedures each year.</li> </ul>	Page 6
Risk analysis	<ul> <li>The areas of significant audit focus are consistent with the prior year, including:         <ul> <li>Revenue recognition, for certain revenue streams</li> <li>Significant accounting estimates</li> <li>Consolidation process</li> <li>Management override of controls</li> </ul> </li> <li>Should we become aware of any additional matters of significant audit focus, we will report matters to you in our year-end report.</li> </ul>	Page 7
Materiality	<ul> <li>We have calculated materiality (based on the current budget) and have determined a preliminary materiality of \$102 million (2012 - \$94 million).</li> <li>Unadjusted and adjusted items over \$5.1 million (2012 - \$4.7 million) will be reported to the Audit Committee.</li> </ul>	Page 10
Fraud risk	<ul> <li>We are required to discuss fraud risk annually with the Audit Committee.</li> <li>In planning our audit, we have considered the risk of fraud, management's processes for mitigating the risk, and the Audit Committee's oversight processes.</li> </ul>	Page 10
2013 audit fees	Our audit fee for the City for the 2013 year, as outlined in our response to proposal No. 9171-09-7137 dated December 1, 2009 (the RFP), is \$315,310 (2012 - \$295,140)	Page 13

## 2. Your team

### a. Your client service team

Your client service team comprises the following individuals:

Name	Role	Phone number	Email address
Cathy Russell	Engagement leader	416 815 5291	cathy.russell@ca.pwc.com
Brooke Jutzi	Engagement senior manager	416 814 5793	brooke.jutzi@ca.pwc.com
Emanuel Mascoll	Engagement manager	416 687 8547	emanuel.g.mascoll@ca.pwc.com
Dibyendu Dhar	Information technology partner	416 815 5043	dibyendu.dhar@ca.pwc.com
Mario Chasse	Employee benefits specialist	416 365 8822	mario.chasse@ca.pwc.com
Brenda Lee-Kennedy	Tax specialist	416 218 1452	brenda.lee-kennedy@ca.pwc.com

We have also assigned a quality review partner, who is independent of the audit team and whose responsibilities include ensuring that we deliver a quality audit.

## 3. Scope of our services

### a. Our audit objectives

As the City's auditor, our primary responsibility is to form and express an opinion on the City's consolidated financial statements as at December 31, 2013 and for the year then ending prepared in accordance with Canadian GAAP (for the Public Sector). The financial statements are prepared by management with the oversight of those charged with governance (the Audit Committee).

An audit of the financial statements does not relieve management or the Audit Committee of its responsibilities. We will conduct our audit in accordance with Canadian GAAS. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

In addition, we are committed to being a trusted advisor to management and to the Audit Committee. Where appropriate, we will discuss industry standards, provide management our views and insights and also advise management of other services we feel could be helpful—at all times staying within the realm of our independence rules.

### b. Engagement terms

Our engagement letter dated November 1, 2010 sets out the terms and conditions for our engagement as the independent auditor of the City and certain of the City's Agencies and Corporations (A&C's) for the years ended December 31, 2010 through to 2014. A copy of this letter has been included in Appendix A of our audit plan for your reference. In addition, we have included in Appendix A our annual letter confirming that the terms of this engagement remain in force for the current year.

In addition, our engagement letter outlines our responsibilities as the auditor and the responsibilities of management.

## 4. When will we do the audit?

### a. Audit timeline

Working with management, we have developed the following project timeline, which is consistent with the City's reporting requirements.

Audit planning	
Presentation of audit plan to the Audit Committee	October 31, 2013
Audit	
Planning	September - October 2013
Interim audit field work	October - December 2013
Year-end audit field work	April - June 2014
Clearance meeting with management and PwC	May 2014*
Year-end Audit Committee meeting <sup>1</sup>	June 27, 2014
Finalization of consolidated financial statements	July 2014

<sup>&</sup>lt;sup>1</sup> At the year-end Audit Committee meeting, we will provide to the Audit Committee our draft audit opinion, key findings (particularly, regarding significant estimates, transactions, accounting policies and disclosures), any significant deficiencies identified in internal controls and a confirmation of our independence.

### b. Project management

A well-executed audit requires good project management from both the City and PwC.

Working with management, we have developed the following process to ensure information is flowing and that issues are dealt with on a timely basis:

### i. Issues meetings

- We will hold regular meetings with key management throughout the year to discuss potential issues affecting the City and to develop plans for the resolution of key accounting issues.
- We will share elements of our assessment of significant risks with management and the Audit Committee to avoid surprises and obtain your feedback.
- We will maintain an ongoing register of matters that require further effort and will regularly monitor progress on these matters.

<sup>\*</sup>Tentatively scheduled with management for May 2014 subject to the finalization of the year-end Audit Committee meeting date.

### ii. Communications

We will use the information from the issues meetings, along with our other cumulative knowledge of the City, to develop a detailed list of documents that we will need from the City to complete the audit. This document will list those responsible and the expected delivery dates agreed to by management.

We have asked management to appoint an "Audit Champion" to be our key contact. This person is responsible for managing the flow of information and audit requests to ensure both of our organizations are being as efficient as possible and that the audit is not disruptive.

Mike St. Amant, Director of Accounting Services, has been selected by management as the City's Audit Champion.

We will hold periodic meetings with management during the audit to discuss the status of our audit procedures. As part of these meetings, we will provide a detailed list of outstanding items and will highlight any items that require more urgent attention and follow up. We will work closely with management to resolve outstanding audit information requests and issues in a timely manner and obtain agreement with management on additional audit services provided, if any, during the audit.

Once we have completed our audit and have mailed our report the results and findings of the audit will be discussed at the Audit Committee meeting.

Our Audit Service Guideline has been discussed with management and outlines our audit services and what may be considered additional services subject to additional billings. All additional audit and accounting related services will be communicated to both management and the Audit Committee. A copy of this guideline is included in Appendix B of our audit plan for your reference.

### iii. Continuous improvement

After the audit, we will debrief with management and obtain feedback on how the audit went and what improvements can be made to the process. We would also welcome feedback from the Audit Committee. These improvements will be documented and reflected in next year's audit plan.

## 5. How will we do the audit?

### a. Our audit approach

Our audit approach is designed to allow us to execute a quality and efficient audit. We do this by:

- i. gaining an understanding of the City focusing on new developments and key business issues affecting the City as well as management's monitoring of controls and business processes. Our audit procedures will include tests of controls within the payroll, purchases/payables/payments, revenue and receivables, information technology, and certain other processes as well as substantive tests of significant account balances and transactions;
- ii. identifying significant audit risks, sharing our perspectives, obtaining your feedback and ensuring our audit is tailored to these risks;
- iii. making use of our network of internal employee benefits, insurance, and information systems specialists, who will be integrated into our team to assist in our audit;
- iv. using external specialists¹ to assist with obtaining sufficient and appropriate audit evidence over certain account balances and transactions. Specifically, we will rely on the following specialists:
  - external actuaries to provide actuarial calculations to account for the employee benefits (pension and other), accident claims and insurance related liabilities; and
  - Municipal Property Assessment Corporation (MPAC) to provide the assessment of properties used in determining property taxation revenue for the year.
- v. using well-reasoned professional judgment, especially in areas that are subjective or require estimates; and
- vi. leveraging reliance where possible on the City's internal controls and information technology and data systems, internal audit, and the Auditor General's office. Our approach will, therefore, include a mixture of key controls reliance, substantive analytics and detailed testing.

Our understanding of the organization also drives our assessment of materiality and the identification of audit risks. Throughout the audit, we scale our work based on the size of an account balance, its complexity and its impact on the consolidated financial statements.

There are other auditors for various boards and agencies for the City, which are included in the City's consolidated accounts. With the exception of the Toronto Hydro Corporation, which is audited by KPMG LLP, these entities are insignificant individually and in aggregate and, as such, we will not be placing reliance on the work of other auditors for these smaller entities for purposes of the consolidated financial statements. For the Toronto Hydro Corporation, we plan to execute additional audit procedures to obtain sufficient and appropriate audit evidence for purposes of the consolidated audit of the City.

When we rely on others, we are required by our professional standards to perform certain audit procedures (i.e. evaluate their objectivity, professional qualifications and reputation, understand significant assumptions, perform tests over the data used and evaluate the specialists findings) and evaluate the results to determine if the specialists work, can provide audit evidence.

### b. Risk analysis

Significant risks are those risks of material misstatement that, in our judgment, require special audit consideration. We have identified the following significant audit risks and other risks, including business risks with a potential audit impact, as part of our planning process.

These risks were identified based on discussions with management, our knowledge of the business and current developments in your industry and the economy.

They are the most important risks from our perspective. We request your input on the following significant risks and whether there are any other areas of concern that the Audit Committee has identified.

Risk area (including key judgments and estimates)	Management's response	Our audit approach
Revenue recognition  The City has a number of revenue streams that require significant management judgment to be exercised in determining when funds from the obligatory reserve fund should be recognized as revenue. These include:  • funding transfers from other governments; and • revenue from development charges.	The City has established revenue recognition accounting policies in accordance with the accounting standards for the Public Sector.  In addition, the City has processes, controls and other procedures in place to ensure that revenue is appropriately measured and recognized, including monitoring the activity within deferred revenue accounts and obligatory reserve funds during the year.	<ul> <li>Update our understanding of management processes and internal controls surrounding revenue recognition and assess the accounting policies adopted by the City for recognizing revenue and ensure that this is in accordance with Canadian GAAP for the Public Sector.</li> <li>Perform substantive tests of detail on revenue streams where the risk of misstatement in revenue recognition is considered to be most pervasive.</li> <li>Test the controls in place over management's review of the obligatory reserve fund and perform substantive testing on the activity (i.e. amounts received and disbursed) during the year.</li> </ul>
Significant accounting estimates		
The preparation of the City's financial statements requires the use of accounting estimates that are subject to management judgment in the following significant areas:  • employee benefits (pension and other);  • environmental liabilities (including closure and post-closure costs for active and inactive landfill sites); and	Management has processes and controls in place for formulating these estimates.  Where applicable, management has engaged external consultants to assist in the determination of significant accounting estimates. In particular, we understand the City has contracted external specialists to assist with the valuation of	<ul> <li>Meet with non-financial management responsible for establishing these provisions to understand the key assumptions and validate and benchmark these estimates against our own expectations. Test management's calculations supporting data and assumptions used in these calculations.</li> <li>Incorporate internal specialists into our engagement team (e.g.</li> </ul>

Risk area (including key judgments and estimates)	Management's response	Our audit approach
contingent liabilities     (including provisions for     property and personal     liability claims (covering both     self-insured and insured     liabilities).	certain employee benefits and certain other contingent liabilities (accident claims).	pension and insurance) to assess the appropriateness of the methodology and accounting estimates applied.  • Assess the competency and objectivity of consultants engaged by the entity.  • For employee benefit arrangements, we will assess whether any plan changes as a result of new or amended collective bargaining agreements or agreements with non-unionized employees have been appropriately considered in the actuarial valuations. We will also perform testing over the source data used in the employee benefit calculations.  • For contingent liabilities, we will obtain independent legal confirmation letters from external counsel relating to the status of claims and discuss significant claims with internal legal counsel and management.
Consolidation process		
The City's organizational structure is complex as there are many individual legal entities which are included in the consolidated accounts of the City. In addition, the consolidation process is manual and requires top-level adjustments to conform to the accounting policies of the City under Canadian GAAP for the Public Sector.	Management performs a detailed review of the consolidation schedules to ensure that all entities are appropriately included and accounted for in accordance with the City's accounting policies under Canadian GAAP for the Public Sector.	<ul> <li>Test the consolidation process including testing of significant manual journal entries and adjustments and comparing the consolidation information for the significant subsidiaries to the source accounting records or financial statements of the respective A&amp;C.</li> <li>The PwC City audit team will keep in close communication with the PwC A&amp;C teams to ensure that accounting differences and issues raised by the A&amp;C audit teams and management are identified, discussed and resolved in a timely manner and are appropriately included in the consolidation of the City accounts.</li> </ul>

Risk area (including key judgments and estimates)	Management's response	Our audit approach
Management override of Controls		
Canadian GAAS requires that management override of controls be considered a key audit risk.	Appropriate segregation of duties has been established in order to mitigate the risk of management override of controls.  The City has policies and procedures in place to prevent and deter fraud including the review (and reporting) of the whistle blower hotline and review and approval over manual journal entries.	<ul> <li>Assess the control environment and segregation of duties and access parameters established in SAP mitigating this risk.</li> <li>Review whistle blower reports for issues that may have a material impact to the consolidated financial statements.</li> <li>Test significant and non- standard manual journal entries made during the year.</li> <li>Introduce an element of unpredictability into our audit through our sample selections for audit testing.</li> </ul>

### Other business risks

As part of our planning process, we review and consider other business risks. These risks were identified based on preliminary planning discussions with management, our knowledge of planned IT system projects. During the audit, we are required to review IT project's scope, implementation controls, data conversion controls, application security and business process controls as well as reporting integrity controls.

System implementation risk areas	Our role in the systems project
<ul> <li>Systems implementations may experience delays and other challenges related to project governance, project management, vendor management and its overall readiness.</li> <li>Potentially significant reputational risk and financial loss if a multi-million dollar investment in systems fails to deliver the business benefits.</li> <li>Risk of incomplete and inaccurate data conversion from legacy system. This can significantly impact both successful go-live and post-go live transaction processing integrity.</li> <li>Risk of missing opportunities for automation of processes and controls.</li> <li>Risk of inappropriate access if security and access controls are not properly designed.</li> <li>Risk of integrity in the numerous reports and interfaces with other systems.</li> </ul>	<ul> <li>In our capacity as auditors, certain audit required activities need to be performed to assess the impact of IT System changes on the financial audit.</li> <li>Early involvement in the Systems project will help us identify issues/gaps earlier in the process to minimize rework and additional effort needed post go-live.</li> <li>PwC will leverage from its specialized Systems controls methodologies, tools and knowledgebase to assess the Systems implementation project.</li> <li>Leveraging off the work required for the financial audit, PwC can additionally provide value added assistance with process optimization, go-live readiness, data quality and business process design and related controls beyond audit requirement.</li> </ul>

### c. Materiality

Misstatements, including omissions, are considered to be material if they (individually or in aggregate with other misstatements) could reasonably be expected to influence the economic decisions of users, taken on the basis of the financial statements.

Judgments about materiality are made in light of surrounding circumstances and are affected by the size or nature of a misstatement, or a combination of both.

We have set our preliminary materiality for the audit as follows:

	Basis	Amount	Prior year's amount
Overall materiality <sup>1</sup> :	1% of total budgeted expenditures	\$102 million	\$94 million
Unadjusted and adjusted items in excess of this amount will be reported to the Audit Committee	5% of overall materiality	\$5.1 million	\$4.7 million

<sup>&</sup>lt;sup>1</sup>Our materiality calculation is based on current forecasted results; should there be a significant change, we will communicate changes to the Audit Committee at year-end.

### d. Discussion on fraud risk

Canadian GAAS requires us to discuss fraud risk annually with the Audit Committee. We understand that part of your governance role is also to consider the fraud risks facing the City and the responses to those risks.

### Question 1:

Required discussion	<ul> <li>Through our planning process (and prior years' audits), we have developed an understanding of your oversight processes including:         <ul> <li>Whistle-blower hotline review</li> <li>Code of conduct</li> <li>Audit Committee (and other) charters</li> <li>Discussion at Audit Committee meetings and our attendance at those meetings</li> <li>Presentations by management, including business performance reviews</li> <li>Review of related party transactions</li> <li>Consideration of tone at the top</li> <li>Internal audit</li> <li>Auditor's General Office</li> <li>Organization wide online fraud training</li> </ul> </li> <li>Are there any new processes or changes to the above that we should be</li> </ul>
	aware of?

### Question 2:

Required discussion	•	We are not aware of any fraud at the current time.
	•	We would like to ask whether you aware of instances of actual, suspected or alleged fraud affecting the entity?

### An auditor's responsibilities for detecting fraud

We are responsible for planning and performing the audit to obtain reasonable assurance that the financial statements are free of material misstatements, whether caused by error or fraud.

The likelihood of not detecting a material misstatement resulting from fraud is higher than the likelihood of not detecting a material misstatement resulting from error, because fraud may involve collusion as well as sophisticated and carefully organized schemes designed to conceal it.

During our audit, we will perform the following procedures in order to fulfill our responsibilities:

- inquiries of management, the Audit Committee and others related to any knowledge of fraud or suspected fraud:
- perform disaggregated analytical procedures, primarily over revenue, and consider unusual or unexpected relationships identified in planning the audit;
- incorporate an element of unpredictability in the selection of the nature, timing and extent of our audit procedures; and
- perform additional required procedures to address the risk of management's override of controls, including:
  - evaluating internal controls designed to prevent and detect fraud;
  - examine journal entries and other adjustments for evidence of the possibility of material misstatement due to fraud;
  - review accounting estimates for biases that could result in material misstatement due to fraud, (including a retrospective review of significant prior years' estimates); and
  - evaluate the business rationale of significant unusual transactions.

We would be pleased to discuss any other procedures or suggestions the Audit Committee may have.

### 6. Where will we do the audit?

### **Consolidated audit process**

Our consolidated City and A&C engagement teams are under the direction of Cathy Russell.

In this capacity, she is responsible for the overall quality of the delivery of our audit services, as well as the consistent application of our audit methodology.

While PwC performs audits of many A&Cs, for the purposes of the consolidated audit we will focus on the audits of the significant entities included in the consolidated financial statements of the City (i.e. the City, TTC, TCHC and Toronto Hydro). This will result in audit coverage of greater than 90% of the City's consolidated assets and expenses for the 2013 year.

We have taken the following steps to ensure the overall quality of the audit engagement:

- a. issued formal instructions to the local A&C audit teams leveraging the work of the individual A&C audits;
- b. arranged for continuous communication throughout our engagement team between the City and A&C audit teams;
- c. arranged for debriefing conference calls with management and respective local A&C audit teams to review results and findings of work performed; and
- d. planned adherence to engagement timelines in order to meet your reporting objectives.

# 7. Our fees

In accordance with the RFP covering the five year contract period for the years ended December 31, 2010 through 2014. Our fee for the 2013 audit of the consolidated financial statements of the City is \$315,310.

## 8. Upcoming changes to accounting standards

As part of our commitment to quality service, we now draw your attention to new and emerging accounting, auditing and regulatory developments together with their assessed impact on the City's financial reporting:

### a. Government transfers

A revised Section PS 3410 was issued in February 2011 and is effective for fiscal years beginning on or after April 1, 2012. The new standard may be applied prospectively or retroactively. The objective of this project was to provide additional guidance and clarification to Section PS 3410, Government Transfers and to address application and interpretation issues raised by the government community.

An organization will need to consider the impact of the revised standard on:

- The appropriate accounting for multi-year funding provided by governments to outside organizations
- When the transfer has been authorized
- The degree to which stipulations imposed by a transferring government create a liability that must be recognized by the recipient government
- Timing of revenue recognition for capital transfers

**Impact to the City:** This standard is effective for the City for fiscal 2013. The City will need to consider the accounting for grants received from other governments, particularly those that span more than one year. Under the new standard, the criteria for recognition of deferred contributions have changed and current arrangements will need to be evaluated. In addition, the City will need to determine if on transition they will apply the standard prospectively or retroactively.

### b. Tax revenue

A new Section PS 3510, Tax Revenue is effective for periods beginning on or after April 1, 2012. This standard establishes how to account for and report tax revenue in government financial statements.

Certain aspects of the standard include:

- It includes guidance that distinguishes tax concessions from transfers made through a tax system;
- Regarding the attribution of tax revenue, the standard requires the government that imposes a tax to recognize the related revenue except in the case of purely flow-through arrangements;
- It requires that any expenses incurred in relation to a tax transaction, such as administrative costs or commissions on tax collection, be separately recognized in expenses and not netted against tax revenue.

### c. Liability for contaminated sites

Section PS 3260, Liability for Contaminated Sites is effective for periods beginning on or after April 1, 2014, although earlier adoption is encouraged. This standard provides specific guidance on how an organization accounts for a liability associated with the remediation of a contaminated site. It may be adopted prospectively or retroactively.

The main features are:

• A liability for remediation of a contaminated site is recognized when contamination exceeds an existing environmental standard, the organization is either directly responsible or accepts responsibility for the contamination, the organization expects that future economic benefits will be given up and can make a reasonable estimate of the amount of the liability.

- The liability is measured at the organization's best estimate of the amount required to remediate the contaminated site. When cash flows to settle the liability are expected to occur over several years then a discounted cash flow technique is usually the best method to estimate the liability.
- Enhanced disclosures over remediation liabilities are required.

**Impact to the City:** The City will need to consider the impact of the changes noted above on their entities with significant liabilities in this area, such as the TTC.

### d. Financial instruments and financial statement presentation

Section PS 3450, Financial Instruments is effective for government organizations (for fiscal years beginning on or after April 1, 2012) and is effective for governments for periods beginning on or after April 15, 2015. This section provides guidance on the recognition, measurement, presentation and disclosure of financial instruments. Derivatives and portfolio investments that are equity instruments quoted in an active market are measured at fair value. Other financial instruments may be elected as measured at fair value under certain conditions.

Concurrent with the adoption of Section PS 3450 organizations must adopt Section PS 1201, Financial Statement Presentation (replacing Section PS 1200) and Section PS 2601, Foreign Currency Translation (replacing PS 2600). These new standards require presentation of a new primary statement – the statement of remeasurement gains and losses – reporting various unrealized gains and losses and may also change the accounting for long-term foreign currency monetary items.

**Impact to the City:** The most significant impact to the City will be the presentation of the change in fair value of derivative financial instruments for its purchase of electricity and natural gas as well as the change in fair value on the interest rate swaps at TCHC. The change in fair value will now be recognized in the statement of remeasurement gains and losses and no longer in the consolidated statement of operations and accumulated surplus.

In addition, there will be an impact on the City's investments which are currently being recorded at cost, and will need to be recorded at fair value with the change in the fair value being recognized in the statement of remeasurement gains and losses.

## e. Other projects

Other significant projects that are in progress by the Public Sector Accounting Board:

- Related Parties In September 2012, PSAB issued an exposure draft proposing a new PSA Handbook Section for Related Party Transactions. The exposure draft included guidance on the identification of related parties as well as the recognition and measurement of related party transactions. The Board has considered responses to the exposure draft and will be issuing a re-exposure draft with revised guidance to address concerns over key management personnel and measurement of related party transactions. The re-exposure draft is expected in June 2013 with a view to a final standard by the end of 2013. Our audit national public sector leader is the chair of the PSAB task force on this project.
- Restructurings Restructurings may take many forms including amalgamations, transfers and reorganizations. This project aims to create a standard to define restructuring transactions and provide guidance on the recognition and measurement of assets and liabilities subject to restructuring as well as accounting for restructuring costs. A statement of principles was issued in February 2013, which proposes that restructurings involve the transfer of an integrated set of assets, liabilities and related responsibilities without the exchange of significant consideration based on the fair values of assets and liabilities transferred. Restructuring transactions are to be measured based on carrying values with limited adjustments. An exposure draft for a new standard is expected in early 2014.

- Assets The objective of this project is to provide a standard that addresses the basic concepts and
  definition of assets, similar to the standard that already exists for liabilities (Section PS 3200). The first
  step in this project is a statement of principles that will define the essential characteristics of assets,
  contingent assets and contractual rights, provide recognition and derecognition criteria for assets and
  contingent assets, provide guidance on the measurement of assets and contingent assets (including
  impairments) and consider disclosure requirements. A draft statement of principles is expected in 2013.
- Revenues This project is to develop additional principles for revenue recognition principles that apply to sources of revenue other than government transfers and tax revenue. It is a wide-reaching project seeking to address recognition, measurement and presentation of revenues that are common in the public sector. PSAB is currently working on a statement of principles, expected to be issued before the end of 2013.
- Asset Retirement Obligations This project will introduce guidance on accounting for asset retirement obligations into the PSA Handbook. The project is in early stages with a statement of principles expected before the end of 2013. A partner from our National Office sits on the PSAB task force for this project.

The City will need to monitor these projects for future impact on their own financial reporting.

# Appendix A: Engagement letter and annual confirmation of terms of engagement

# PRICEV/ATERHOUSE COOPERS @

November 1, 2010

Mr. Jeffrey Griffiths Auditor General City of Toronto, Metro Hall 55 John Street, 9<sup>th</sup> Floor Toronto, Ontario, M5V 3C6

Dear Mr. Griffiths:

PricewaterhouseCoopers LLP Chartered Accountants PO Box 82 Royal Trust Tower, Suite 3000 Toronto Dominion Centre Toronto, Ontario Canada M5K 1G8 Telephone +1 416 863 1133 Facsimile +1 416 365 8215

PricewaterhouseCoopers LLP (PricewaterhouseCoopers or we), a limited liability partnership organized under the laws of the Province of Ontario, is pleased to be appointed auditors of the City of Toronto and its major agencies, boards, commissions and other entities listed in the "Annual Financial Statement and Other Reports" section of this engagement letter (collectively, the City), for the years ending December 31, 2010, 2011, 2012, 2013 and 2014. The purpose of this engagement letter is to confirm our mutual understanding of the specific terms and conditions of our engagement, which terms and conditions are supplemented by our standard terms and conditions set out in the Appendix attached to this letter. Should there be any conflict between our standard terms and conditions and the specific terms and conditions set out in this letter, specific terms and conditions shall apply.

### **Audit Services and Related Reports**

We will provide the following services (the Audit Services):

Annual Financial Statement and Other Reports We will audit the City's financial statements and issue other reports, as outlined in the request for proposal 9171-09-7137 for external audit services dated November 3, 2009 for the engagements listed below as at December 31, 2010, 2011, 2012, 2013 and 2014 and for the years then ending, prepared in accordance with Canadian generally accepted accounting principles.

For the pension fund audits other than **the** Toronto Transit Commission Pension Fund Society, we will audit the statement of net assets available for benefits and the related statement of changes in net assets available for benefits in accordance with the basis of accounting disclosed in the notes to the financial statements. These financial statements, which have not been, and were not intended to be, prepared in accordance with Canadian generally accepted accounting principles, are solely for the information and use of management and the administrator of the funds and the Financial Services Commission of Ontario for complying with Section 76 of Regulation 909 of the Pension Benefits Act of the Province of Ontario (the Act). These financial statements are not intended to be and should not be used by anyone other than the specified users or for any other purpose. These financial statements have been prepared by management and/or the administrator.

- 1. Consolidated Financial Statements of the City of Toronto.
- 2. Consolidated Financial Statements of the City of Toronto Trust Funds.
- 3. City of Toronto Sinking Funds.
- 4. City of Toronto Report on Compliance with Investment Policy.
- 5. City of Toronto Report on Compliance with Agreement for the Transfer of Federal Gas Tax Revenue and Annual Expenditure Report.
- 6. City of Toronto Report on Compliance with the Building Canada Fund Contribution Agreement for the Toronto-York Spadina Subway Extension and Report on accounts, records, claims and expenditures incurred under this Agreement.
- 7. Long-term Care Homes and Services Residents' Interest Trust Fund.
- 8. Long-term Care Homes Annual Reconciliation Reports (10 as listed below):

<sup>&</sup>quot;PricewaterhouseCoopers" refers to PricewaterhouseCoopers LLP, an Ontario limited liability partnership, or, as the context requires, the PricewaterhouseCoopers global network or other member firms of the network, each of which is a separate legal entity.

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- (a) Bendal Acres;
- (b) Carefree Lodge;
- (c) Castleview Wychwood Towers;
- (d) Cummer Lodge;
- (e) Fudger House;
- (f) Kipling Acres;
- (g) Lakeshore Lodge;
- (h) Seven Oaks;
- (i) True Davidson Acres; and
- (j) Wesburn Manor.
- 9. The Toronto Track and Field Centre Statement of Operating Costs.
- 10. Toronto Community Housing Corporation:
  - (a) Toronto Community Housing Corporation; and
  - (b) Housing Services Inc.
- 11. Toronto Economic Development Corporation
- 12. Toronto Parking Authority:
  - (a) Toronto Parking Authority; and
  - (b) Toronto Parking Authority Carpark No. 161 St. Clair-Yonge Garage Statement of Operations.
- 13. Toronto Police Services Board Special Fund Section 9110 Report.
- 14. Toronto Public Health Specified procedures in connection with various Settlements of Toronto Public Health programs (7 as listed below):
  - (a) Toronto Board of Health Cost Shared Programs;
  - (b) Settlement of AIDS Bureau Program and Statement of Revenue & Expenditures Toronto Public Health AIDS Bureau Program;
  - (c) Blind Low Vision;
  - (d) Healthy Babies Healthy Children Program;
  - (e) Infant Hearing Program;
  - (f) Preschool Speech and Language Program; and
  - (g) Smoke Free Ontario (if applicable).
- 15. Toronto Public Library Board.
- 16. Toronto Public Library Foundation.
- 17. Consolidated Financial Statements of the Board of Governors of Exhibition Place.
- 18. Canadian National Exhibition Association.
- 19. Canadian National Exhibition Foundation.
- 20. The Sony Centre for the Performing Arts.
- 21. St. Lawrence Centre for the Arts.
- 22. Toronto Centre for the Arts.
- 23. Board of Management of the Toronto Zoo.
- 24. Consolidated Financial Statements for the Toronto Transit Commission.
- 25. Toronto Coach Terminal Inc.
- 26. TTC Insurance Company Limited.
- 27. The Pension Fund of the Corporation of the City of York Employee Pension Plan.
- 28. The Fund of the Metropolitan Toronto Pension Plan.
- 29. The Fund of the Metropolitan Toronto Police Benefit Fund.
- 30. The Fund of the Toronto Civic Employees' Pension and Benefit Fund.
- 31. The Fund of the Toronto Fire Department Superannuation and Benefit Fund.
- 32. Toronto Transit Commission Pension Fund Society.
- 33. Toronto Transit Commission Sick Benefit Association.

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#### Reports

Upon completion of our annual audits, we will provide the City with our reports on the work referred to above. The form and content of our audit reports will be in accordance with Canadian Audit Standard (CAS) 700 / CICA 5400. For the pension fund audits other than the Toronto Transit Commission Pension Fund Society, the form and content of our reports will be in accordance with CAS 800/CICA5600. There may be circumstances where our reports may differ from the expected form and content and if, for any reasons caused by or relating to the affairs or management of the City, we are unable to complete our audits, we may decline to issue our reports.

#### Our Responsibilities

### Annual Financial Statement Audit

The objective of a financial statement audit is the expression of an opinion on the financial statements. We will be responsible for performing the audit in accordance with Canadian generally accepted auditing standards. These standards require that we plan and perform the audit to attain reasonable assurance whether the financial statements are free of material misstatement. The audits will include examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation.

# Other Reporting Responsibilities

Our responsibility as auditors of the TTC Insurance Company Limited (TTC Insurance Co.) is also to report to the Financial Services Commission of Ontario (FSCO) whether certain statements and notes in the TTC Insurance Co.'s Annual Return P&C-1 to FSCO at December 31, 2010, 2011, 2012, 2013 and 2014 present fairly, in all material respects, the TTC Insurance Co.'s financial position, results of operations and changes in cash flows in accordance with Canadian generally accepted accounting principles.

## Internal Control, Fraud and Error

We will obtain an understanding of the City's internal control over financial reporting solely for the purpose of identifying types of potential misstatements, considering factors that affect the risks of material misstatements and determining the nature, timing and extent of auditing procedures necessary for expressing our opinions on these financial statements. This understanding will not be sufficient to enable us to render our opinions on the effectiveness of internal control over financial reporting, or to consider whether internal control is adequate for management's purposes, nor to identify all significant weaknesses in the City's system of internal financial controls. However, we will inform the appropriate level of management, the Auditor General and the Audit Committee of any significant weaknesses in internal control that come to our attention. Such communications are derivative in nature, and we do not design procedures for the principal purpose of identifying such matters.

Because of the inherent limitations of internal control over financial reporting, including the possibility of management's override of controls, misstatements due to error or fraud may occur and not be detected.

We will design our audits to provide reasonable, but not absolute, assurance of detecting errors or fraud that would have a material effect on these financial statements as well as other illegal acts having a direct and material effect on these financial statement amounts. Our audits will not include a detailed audit of transactions, such as would be necessary to disclose errors or fraud that did not cause a material misstatement of the financial statements.

# PRICEWATERHOUSE COPERS 18

It is important to recognize that there are inherent limitations in the auditing process such as: (i) the use of selective testing of the data underlying these financial statements, which involves judgment regarding the areas to be tested and the nature, timing, extent and results of the tests to be performed; (ii) the inherent limitation of internal control; and (iii) the fact that most audit evidence is persuasive rather than conclusive. Audits are, therefore, subject to the limitation that material errors or fraud or other illegal acts having a direct and material financial statement impact, if any exist, may not be detected. Because of the characteristics of fraud, particularly those involving concealment through collusion. falsified documentation and management's ability to override controls, an audit designed and executed in accordance with Canadian generally accepted auditing standards may not detect a material fraud. Further, while effective internal control reduces the likelihood that errors, fraud or other illegal acts will occur and remain undetected, it does not eliminate that possibility. For these reasons, we cannot ensure that errors, fraud or other illegal acts, if present, will be detected. However, we will communicate to the Auditor General, Audit Committee and management of the City, as appropriate, any such matters identified during our audits.

#### Independence

We are required to be, and to remain, independent with respect to the City within the meaning of the Rules of Professional Conduct of the Institute of Chartered Accountants of Ontario.

### Informing the Audit Committee and the Auditor General

We also are responsible for determining that the Audit Committee and the Auditor General are informed about certain other matters related to the conduct of our audits, including but not limited to: (i) any disagreements with management about matters that could be significant to the City's financial statements or our reports thereon; (ii) any serious difficulties encountered in performing the audits; (iii) information relating to our independence with respect to the City; and (iv) other matters related to the City's financial statements including its accounting policies and practices.

### Reliance by Third Parties

The Audit Services will not be planned or conducted in contemplation of reliance by any specific third party or with respect to any specific transaction. Therefore, items of possible interest to a third party will not be specifically addressed and matters may exist that would be assessed differently by a third party, possibly in connection with a specific transaction.

### Management's Responsibilities

### Responsible for Financial Statements and Internal Control

The City's management is responsible for the preparation and fair presentation of these financial statements and information referred to above. Management is also responsible for establishing and maintaining an effective system of internal control over financial reporting to enable the preparation of financial statements that are free from material misstatement, whether due to fraud and error. In this regard, management is responsible for establishing policies and procedures that pertain to the maintenance of accounting systems and records, the authorization of receipts and disbursements, the safeguarding of assets, the proper recording of transactions in the accounting systems and records, and for reporting financial information in conformity with Canadian generally accepted accounting principles.

If management engages us to translate these financial statements or other documents referred to above from one language to another, management is responsible for the translated documents.

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## Correction of Errors

Management is responsible for adjusting these financial statements to correct material misstatements and for affirming to us that the effects of any uncorrected misstatements aggregated by us during the current engagement and pertaining to the year under audit are immaterial, both individually and in the aggregate, to these financial statements taken as a whole. In addition, we expect management will correct all known non-trivial errors.

### Prevention and Detection of Fraud

Management also is responsible for the design and implementation of programs and controls to prevent and detect fraud, and for informing us: (i) of the risk that these financial statements may be materially misstated as a result of fraud; (ii) about all known or suspected fraud affecting the City involving (a) management, (b) employees who have significant roles in internal control over financial reporting and (c) others where the fraud could have a non-trivial effect on these financial statements; and (iii) of its knowledge of any allegations of fraud or suspected fraud affecting the entity received in communications from employees, former employees, analysts, regulators, investors or others.

# Laws and Regulations

Management is responsible for identifying and ensuring that the City complies with the laws and regulations applicable to its activities. Management will make available to us information relating to any illegal or possibly, illegal acts, and all facts related thereto and will provide information to us relating to any known or probable instances of non-compliance with legislative or regulatory requirements, including financial reporting requirements.

### Providing Information on a Timely Basis

Management is responsible for making available to us, on a timely basis, all of the City's original accounting records and related information and the City's personnel to whom we may direct inquiries.

### Management Representation Letter

We will make specific inquiries of management and others about the representations embodied in the annual financial statements.

Management of the City will provide us with its written representations covering the annual financial statements from certain members of management on matters that are: (i) directly related to items that are material, either individually or in the aggregate, to these financial statements; (ii) not directly related to items that are material to these financial statements but are significant, either individually or in the aggregate, to the engagement; and (iii) relevant to management's judgments or estimates that are material, either individually or in the aggregate, to these financial statements. The results of our tests, the responses to our inquiries and the written representations obtained will comprise the evidential matter we intend to rely on in forming our audit opinions on these financial statements.

### Previous Auditors

To assist us in planning our audits, the City will authorize its previous auditors, Ernst & Young LLP, to allow us to review their working papers and to respond fully to our inquiries.

### Fees for Audit Services

### Fee Estimate

Our fees for the Audit Services as outlined in 3.0, Scope of Work, and in 5.3 Section 7, Cost of Service, of the City's request for proposal No. 9171-09-7137(RFP) will be \$750,000 in 2010, \$750,000 in 2011, \$805,000 in 2012, \$860,000 in 2013 and \$920,000 in 2014. These are fixed fees inclusive of all costs and expenses, but exclusive of applicable taxes. Fees are allocated to the City engagements as outlined in Appendix D of the RFP.

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### Other Matters

### City Preparation

Our time and fee estimates take into account the agreed upon level of preparation and assistance from the City's personnel. We will advise you on a timely basis when and if for any reason management does not provide such schedules, information and assistance as outlined in this letter and in the City's Responsibility section of the Appendix. In addition, should these or any other issues arise that will require an extra effort to resolve, we will communicate with management, the Auditor General and the Audit Committee in order to revise the fee estimate to reflect additional services, if any, required of us to complete our work.

### Term – Agreement Continues in Force

In the event PricewaterhouseCoopers or the City does not exercise its respective rights to terminate the Agreement provided for herein, the Agreement shall continue in full force and effect for the year ending December 31, 2015 until such time as the Agreement is superseded or replaced by another agreement executed between PricewaterhouseCoopers and the City. It is understood by PricewaterhouseCoopers and the City that a specific agreement will be entered into with respect to audit and related services PricewaterhouseCoopers is to provide in each year, including an update to the agreed upon fees and billing schedule.

# Termination by Pricewaterhouse-Coopers

Upon the completion of the services described in this letter for the year ending December 31, 2014, PricewaterhouseCoopers shall have the right to terminate the Agreement upon providing the City with ten (10) days' prior written notice and the City shall pay all fees for services provided by PricewaterhouseCoopers to the satisfaction of the City and in accordance with the Terms and Conditions of the Agreement up to the date of termination.

# Termination by the City

The City shall have the right to terminate the Agreement upon providing PricewaterhouseCoopers with ten (10) days' prior written notice. In the event of termination by the City in accordance with this provision, the City shall pay PricewaterhouseCoopers for all fees for services provided to the satisfaction of the City prior to receipt of notice of termination.

## Terms and Conditions

The Appendix sets forth additional terms and conditions, including rights and responsibilities of the parties with respect to this engagement.

## Other relevant documents

The terms and conditions contained in the RFP No. 9171-09-7137 and the Proposal by PricewaterhouseCoopers in response to RFP No. 9171-09-7137 are incorporated into and form a part of this agreement. In the event of any inconsistency between the terms of the documents which make up this agreement, the following shall be the order of priority of the documents to the extent of any inconsistency:

- 1. The Engagement letter;
- 2. The Terms and Conditions to the engagement letter;
- 3. Request for Proposal No. 9171-09-7137; and
- 4. The Proposal by PricewaterhouseCoopers referred to above.

As part of PricewaterhouseCoopers' process of assessing the quality of its services, the City may receive questionnaires from PricewaterhouseCoopers and visits from senior partners not directly involved in providing services to the City. PricewaterhouseCoopers appreciates the attention given to these questionnaires and visits and values the City's commentary.

If the services outlined herein are in accordance with your requirements and if the above terms are acceptable, please have one copy of this letter executed in the spaces provided below and return it to us.

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Yours very truly,

Chartered Accountants

cc: Ms. Ulli S. Watkiss, City Clerk

Mr. Cam Weldon, Deputy City Manager and Chief Financial Officer

# PRICEV/ATERHOUSE COPERS 18

The services and terms as set forth in this letter, including the provisions of the Appendix, are agreed to.

City of Toronto  Marilyn M. Toft for Ulli S. Watki City Clerk	ss
Ulli S. Watkiss, City Clerk	Authorized by item AU15.3. of the Audit Committee adopted by the Council of the City of Toronto on the22nd and 23rd day of February, 2010 .
Date	Marilyn M. Toft for City Clerk
Cam Weldon, Deputy City Manager and Chief Financial Officer  Date  PRICEWATERHOUSECOOPERS LLP	APPROVED AS TO FORM For Anna Kingstowski
Name: Carty Rissell Title: Partner	reus LCP
Date 1, 2010	<u> </u>
I have authority to bind the partnership	

### **TERMS AND CONDITIONS**

The engagement letter and any amendments thereto (collectively, the Engagement Letter), together with the Appendix (the Appendix), (collectively, the Agreement), shall, once the Engagement Letter is executed by both parties, constitute the entire agreement between the City of Toronto (City) to which such Engagement Letter is addressed (the City) and PricewaterhouseCoopers LLP (PricewaterhouseCoopers), a limited liability partnership organized under the laws of the Province of Ontario, regarding the services described in the Agreement (the Services). Capitalized terms not otherwise defined herein shall have the meaning ascribed to them in the Engagement Letter.

### **Timely Performance**

In consultation with the City, PricewaterhouseCoopers will, acting reasonably, establish the timing of the performance of the Services. PricewaterhouseCoopers will use all reasonable efforts to complete the Services within any agreed upon time frame. However, PricewaterhouseCoopers shall not be liable for failures or delays in performance that arise from causes beyond its control, including the untimely performance by the City of its obligations, as set out in the City's Responsibility section below.

### **Right to Terminate Services**

- In addition to the termination rights contemplated under the Engagement Letter, should the City not fulfill its responsibilities to PricewaterhouseCoopers under the Agreement and, in the event that the City fails to remedy such default within thirty (30) days, or such extended period of time as the parties may agree to, following receipt of a notice from PricewaterhouseCoopers to this effect, PricewaterhouseCoopers may, without prejudice to its other rights and recourses, and without any further notice, cease providing the Services and consider the Agreement terminated. In such case, PricewaterhouseCoopers will not be responsible for any action, claim, liability, loss, damage, cost or expenses arising out of, in connection with or resulting from such termination.
- In addition to the termination rights contemplated under the Engagement Letter, should PricewaterhouseCoopers not fulfill its responsibilities to the City under the Agreement and, in the event that PricewaterhouseCoopers fails to remedy such default within thirty (30) days, or such extended period of time as the parties may agree to, following receipt of a notice from the City to this effect, the City may, without prejudice to its other rights and recourses, and without any further notice, terminate the Agreement. Despite such termination the City shall provide payment for fees involved by PricewaterhouseCoopers for services performed to the satisfaction of the City prior to the date of termination. In such case, PricewaterhouseCoopers will not be responsible for any action, claim, liability, loss, damage, cost of expense arising out of, in connection with or resulting from such termination.

### City's Responsibility

- 4 The City will provide and make available complete information and such other assistance as PricewaterhouseCoopers may require to enable PricewaterhouseCoopers to provide the Services. Such information will include, but not be limited to:
  - a) financial records and related data;
  - b) copies of all minutes of meetings of City council and other committees;
  - c) a schedule of all entities that are controlled by the City, those entities over which the City has significant influence and those entities that are under common control with the City (the Schedule of Group Structure):
  - a schedule of all other related parties as defined in The Canadian Institute of Chartered Accountants' Handbook Section 3840, "Related Party Transactions" (the Other Schedule), which will include, but not be limited to, directors, officers, senior members of management, immediate family members of such individuals and entities over which these individuals or entities are able to exert significant influence;
  - e) a schedule of all the transactions among the City, the entities referred to in the Schedule of Group Structure and the entities or individuals referred to in the Other Schedule during the reporting period; and
  - information relating to the recognition, measurement and disclosure of specific items, including, but not limited to:
     i) an assessment of the reasonableness of significant assumptions underlying fair value measurements and
    - disclosures in the financial statements;
    - ii) any plans or intentions that may affect the carrying value or classification of assets or liabilities;
    - iii) measurement and disclosure of transactions with related parties;
    - iv) an assessment of all areas of measurement uncertainty known to management
    - v) claims and possible claims, whether or not they have been discussed with the City's legal counsel;
    - vi) information relating to other liabilities and contingent gains or losses, including those associated with guarantees, whether written or oral, under which the City is contingently liable:
    - vii) information on whether the City has satisfactory title to assets;
    - viii) information on whether any liens or encumbrances on assets exist:
    - ix) information on whether any assets are pledged as collateral;
    - x) information relating to compliance with aspects of contractual agreements that may affect these financial statements; and
    - xi) information concerning subsequent events.

### **TERMS AND CONDITIONS**

- The City will ensure that its staff and senior management are available to provide such information, materials and assistance, and that such City personnel will be qualified and have the appropriate skills and experience. If any of the City's personnel fail to perform as required, the City will make suitable additional or alternative personnel available.
- 6 The City will ensure timely communication to PricewaterhouseCoopers of all significant accounting, financial and internal control reporting matters.
- 7 The City will provide the Schedule of Group Structure to PricewaterhouseCoopers at the time of signing the Agreement and will notify PricewaterhouseCoopers of changes thereto within seven (7) days of such events occurring.
- The City agrees that all information disclosed or to be disclosed to PricewaterhouseCoopers is or will, to the best of the City's knowledge, be true, accurate and not misleading in any material respect.
- 9 The City will maintain the existing quality of the City's accounting records during the engagement.
- 10 The City will provide PricewaterhouseCoopers and its staff with all office and other accommodation or workspace and facilities that PricewaterhouseCoopers may reasonably require to perform the Services.
- 11 The City will provide all schedules on the dates established by PricewaterhouseCoopers, acting reasonably and in consultation with the City. Schedules will be completed in an acceptable format, mathematically correct and in agreement with appropriate City records (e.g., general ledger accounts).
- 12 The City's personnel will provide all necessary assistance in obtaining timely responses to third party confirmation requests.
- The City's personnel will prepare a trial balance in financial statement format, which will reference to supporting detailed working papers (by general ledger account number). All entries will be posted to this trial balance prior to PricewaterhouseCoopers' receiving it. Any post-closing entries will be minimal and posted to a final trial balance by the City's personnel. In addition, the City's personnel will prepare draft financial statements that agree with the trial balance and are internally referenced to supporting documentation (for cash flow statements and notes to the financial statements.
- 14 PricewaterhouseCoopers' performance of the Services is dependent on the City carrying out its responsibilities, as set out in this Agreement. PricewaterhouseCoopers shall not be responsible for any delay or any other consequences resulting from the City's failure to perform any of its obligations under this Agreement.
- 15 It is the City's responsibility to ensure that these financial statements, the auditors' report and other information in public documents that contain or incorporate by reference either full or summarized financial statements that we audited are accurately reproduced from the original.
- 16 The City agrees not to offer and not to permit its related parties to offer employment to or hire the lead engagement partner, the quality review partner (if such partner is involved in the provision of the Services) or any other PricewaterhouseCoopers person who provided more than ten (10) hours of audit, review or attest service, without first consulting with the lead engagement partner on any proposed offer of employment.

### Electronic Mail (email) Communications

- 17 During the engagement, we may from time to time communicate electronically with each other. However, as the City is aware, the electronic transmission of information cannot be guaranteed to be secure or error free and such information could be intercepted, corrupted, lost, destroyed, arrive late or incomplete or otherwise be adversely affected or unsafe to use. We shall not have any liability to each other arising from or in connection with the electronic communication of information to or from the City during or as a result of its electronic transmission outside of our electronic environments. If the communication relates to a matter of significance and there are concerns about possible effects of electronic transmission, such information should be restricted to hard copy transmission.
- An electronic communication shall be of no legal effect until received and shall be deemed sent by the sender and received by the addressee when accessible at the email address provided to the sender by the addressee. The electronic signature of a party affixed to, associated with or contained in any electronic communication transmitted by the party shall constitute a valid reliable electronic signature and shall be sufficient to verify that such party signed the electronic communication and its content and had the authority to electronically sign and send the electronic communication and its content. This Agreement and any Schedule may be executed in counterparts, by fax or electronic communication, each of which is deemed to be an original and all of which together are deemed to be one and the same instrument.
- 19 The City approves that PricewaterhouseCoopers' staff may connect their PricewaterhouseCoopers' notebooks to the City's network to access the Internet and use PricewaterhouseCoopers' secure VPN utility to communicate directly with the PricewaterhouseCoopers network.

### Personal Information Protection

The City hereby acknowledges and agrees that: (1) the City shall only provide PwC with access to, and PwC will otherwise collect, use and disclose, personal information (as defined in the applicable law) about the City and/or individuals in respect to whom the City collects, uses, holds or discloses personal information, as required to provide the services and deliverables hereunder (the Purposes); (2) the City has obtained all required consents, if any, for such activities, and shall otherwise disclose, transfer or grant access to such personal information only in compliance with applicable legislation regarding the protection of personal information; and (3) in addition to any other liability for breach of these Standard Terms and Conditions, the City shall indemnify and hold PwC, its partners, employees, authorized representatives and associated entities, harmless for any claim, demand, debt,

### **TERMS AND CONDITIONS**

action, or liability to any third party, including legal costs and disbursements, arising out of or in respect of any breach of the City's obligations under this paragraph. Subject to (2) above, PwC agrees that it will receive, collect, use, hold and disclose such personal information in compliance with all applicable legislation regarding the protection of personal information. Further, PricewaterhouseCoopers shall, upon demand, indemnify the City and its employees for any damages finally awarded as a result of any claim, demand, debt, action or liability to City or any City employee arising out of or in respect of any breach by PricewaterhouseCoopers of this Section with respect to personal information of the City's employees in connection with the Purposes, other than to the extent resulting from a breach by the City of this Section. The City further recognizes that PwC may send personal information outside of the country for the Purposes, including for process and storage by service providers, and that to the extent that any personal information is out of the country, it is subject to access by the regulatory authorities in, and to the laws of, those other jurisdictions

#### Fees and Payment

- 21 Fees quoted by PricewaterhouseCoopers are based on the assumption that there are:
  - a) no significant new accounting issues that require a significant additional amount of time to resolve, other than as contemplated in the original fee estimate and outlined in 3.0, Scope of Work, of the RFP;
  - no significant changes in accounting policies or practices from those used in prior years, that could significantly impact the audit scope other than as contemplated in the original fee estimate and outlined in 3.0, Scope of Work, of the RFP;
  - c) no significant changes or transactions that will occur prior to issuance of our report and that could significantly impact the audit scope assumed in the original fee estimate and outlined in 3.0, Scope of Work, of the RFP; and
  - d) no material delays in providing PricewaterhouseCoopers with the information, assistance or resources required under this Agreement.
- 22 PricewaterhouseCoopers will render invoices as the work progresses. All invoices will be due for payment upon receipt.
- 23 In addition to its fees payable pursuant to this Agreement, PricewaterhouseCoopers will bill the City for all applicable taxes, whether presently in force or imposed in the future.

### Indemnification for Misrepresentation by Management

The City hereby agrees to release and indemnify PricewaterhouseCoopers and its agents, partners and employees, and hold them harmless from all claims, liabilities, losses and costs arising in circumstances where there has been a misrepresentation by a member of the City's management, regardless of whether such person was acting in the City's interest. This release and indemnification and holding harmless will not operate where PricewaterhouseCoopers ought to have uncovered such misrepresentation but failed to, due to the negligence, wilful misconduct or dishonesty of PricewaterhouseCoopers, its partners and/or employees.

### **Working Papers**

25 All working papers and files, methodologies, software, other materials, reports and work created, developed or performed by or for PricewaterhouseCoopers either before or during the course of performance of the Services, are the property of PricewaterhouseCoopers.

### Reproduction of Financial Statements

With the exception of the publication requirements outlined in Sections 232,233,234, and 235 of the City of Toronto Act 2006, if the City intends to publish or reproduce, in printed form or electronically (e.g. on an internet web site), our Audit Reports together with these financial statements or otherwise make reference to PricewaterhouseCoopers in a document that contains other information, the City agrees to (a) provide us with a draft of such document to read, and (b) obtain our approval for inclusion of our Audit Reports, before the document is finalized and distributed. Where our Audit Reports are reproduced in any medium, the complete financial statements, including notes, must also be presented.

### **Confidential Information**

PricewaterhouseCoopers agrees that all information received from the City, or otherwise learned by PricewaterhouseCoopers, during the course of the engagement is confidential information (Confidential Information). PricewaterhouseCoopers shall use the City's Confidential Information only for the purposes contemplated under the Agreement and shall not disclose such Confidential Information to any party without the City's prior written consent, provided that PricewaterhouseCoopers may disclose the City's Confidential Information to its partners, authorized representatives, subcontractors and employees (collectively, the PwC Authorized Personnel) on a need-to-know basis in connection with this Agreement as well as to those referred to in paragraphs 34, 35 and 37 of the Terms and Conditions of this Agreement. PricewaterhouseCoopers agrees to take measures to protect the confidentiality of the City's Confidential Information that, in the aggregate, are no less protective than those measures it uses to protect the confidentiality of its own confidential information. PricewaterhouseCoopers agrees to keep the City's Confidential Information in a reasonably secure location.

### **TERMS AND CONDITIONS**

- 28 Notwithstanding anything to the contrary contained in this Agreement, PricewaterhouseCoopers shall not be obligated to treat as confidential, or otherwise be subject to the restrictions on use, disclosure or treatment contained in this Agreement, any information disclosed by the City which:
  - a) is rightfully known to PricewaterhouseCoopers on a non-confidential basis prior to its disclosure by the City;
  - b) is independently developed by PricewaterhouseCoopers without any reference to, use of, or reliance on, Confidential Information;
  - c) is or later becomes publicly available without violation of this Agreement; or
  - d) is lawfully obtained by PricewaterhouseCoopers from another party.

### **Assisting Firms**

- PricewaterhouseCoopers is member of a worldwide network of individual partnerships and companies, each of which is a separate legal entity. This Agreement is between the City and PricewaterhouseCoopers only. In the course of providing our Services we may, at our discretion, draw on the resources of another entity (whether or not incorporated) which carries on business under a name which includes all or part of the PricewaterhouseCoopers name or is otherwise within (or associated or connected with an entity within) or is a correspondent firm of the worldwide network of PricewaterhouseCoopers firms (together, including such entities' partners, members and employees, "PwC Affiliates").
- 30 Unless a PwC Affiliate is contracted by you or a group entity to provide any of the Services which are subject to this Agreement, provision of the Services remains the responsibility of PricewaterhouseCoopers alone and you will not bring any claim, whether in contract, tort (including negligence) or otherwise against any PwC Affiliate in respect of this Agreement or the Services. In these circumstances any PwC Affiliate who deals with you in the course of providing the Services does so on behalf of PricewaterhouseCoopers alone. The provisions of this clause have been stipulated by PricewaterhouseCoopers expressly for the benefit of PwC Affiliates. PwC Affiliates will have the right to rely on this clause as if they were parties to this Agreement and will have the right (subject to the discretion of the courts) to a stay in proceedings if you bring any claim against any PwC Affiliate in breach of this clause.

#### Consent to Production

- 31 PricewaterhouseCoopers, like other auditing and accounting firms, must, in conducting audits, meet professional standards and, as such, is regulated or overseen by various professional bodies, including various provincial Institutes of Chartered Accountants and the Ordre des comptables agréés du Québec. In addition, other regulatory or professional authorities (both in Canada and abroad), including the Office of the Superintendent of Financial Institutions and the Investment Industry Regulatory Organization of Canada, among others, have the right to inspect our files, including working papers and other work product relating to the Services (the Documents), to determine if professional standards have been met. The City hereby acknowledges that PricewaterhouseCoopers may from time to time, and in connection with such inspections of PricewaterhouseCoopers, receive requests or orders from such bodies to provide them with information and copies of such Documents. The City hereby consents to PricewaterhouseCoopers providing these Documents without further reference to, or authority from, the City.
- 32 These bodies, among others, may also have the right to conduct investigations of the City, including the Services provided. To the extent practicable, PricewaterhouseCoopers will advise management, the Auditor General and the Audit Committee of the City of any such investigation request or order prior to production of the Documents, except where prohibited by law from doing so. The City will reimburse PricewaterhouseCoopers for its professional time and expenses, as well as the fees and expenses of its counsel, incurred in responding to such an investigation relating to the City
- 33 Except where production of the Documents is required by the laws of any jurisdiction that govern over the City or PricewaterhouseCoopers, PricewaterhouseCoopers will use all reasonable efforts to refuse access to any document over which the City has expressly informed PricewaterhouseCoopers that the City asserts privilege. The City must mark any document over which the City asserts privilege as "PRIVILEGED". Any legal or other out-of-pocket expense incurred by PricewaterhouseCoopers in asserting privilege on the City's behalf will be charged to the City.
- 34 In the event PricewaterhouseCoopers is requested or authorized by the City or required by government regulation, subpoena or other legal process to produce its Documents or its personnel as witnesses with respect to the Services for the City, the City will, so long as PricewaterhouseCoopers is not a party to the proceeding in which the Documents are sought, reimburse PricewaterhouseCoopers for its professional time and expenses, as well as the fees and expenses of its counsel, incurred in responding to such a request.

### Governing Law

35 The Agreement shall be governed and construed in accordance with the laws of the Province of Ontario and shall be deemed in all respects to be an Ontario contract. The parties hereby agree to the jurisdiction of the courts of the Province of Ontario with respect to all matters arising under or by virtue of this Agreement.

### Severability

36 If any of the provisions of this Agreement are determined to be invalid or unenforceable, the remaining provisions shall remain in effect and be binding on the parties to the fullest extent permitted by law.

### **TERMS AND CONDITIONS**

### Other Matters

- 37 The failure of either party to insist on strict performance of the Agreement, or to exercise any option herein, shall not act as a waiver of any right, promise or option, but the same shall continue to be in full force and effect. No waiver of any term or provision or of any breach or default shall be valid unless in writing and signed by the party giving such waiver, and no such waiver shall be deemed a waiver of any other term or provision or any subsequent breach or default of the same or similar nature.
- 38 The Agreement constitutes the entire agreement of the City and PricewaterhouseCoopers with respect to its subject matter and supersedes and replaces all other prior agreements and understandings, whether written or oral, between the City and PricewaterhouseCoopers, relating to the subject matter. On the termination of this Agreement for any reason including normal expiration, the provisions of this Agreement relating to indemnification shall survive the expiration and termination of this Agreement in addition to any other provision that survives by operation of law or which by its nature is intended to survive. This Agreement may not be modified, amended or superseded except by the City and PricewaterhouseCoopers in writing.
- 39 The City agrees that each engagement with PricewaterhouseCoopers for additional services will be subject to a separate engagement letter and the approval of the City's Audit Committee and City Council.



October 17, 2013

Mr. Jeffrey Griffiths Auditor General City of Toronto Metro Hall 55 John Street, 9th Floor Toronto, ON M5V 3C6

Dear Mr. Griffiths:

We wish to confirm that the terms and conditions of our engagement letter dated November 1, 2010 relating to the audit of the consolidated financial statements of the City of Toronto and its major agencies, boards, commissions (the City) for the years ending December 31, 2010, 2011, 2012, 2013 and 2014, continue to remain in effect for the year ending December 31, 2013. We have summarized each of the engagements included in the Request for Proposal 9171-09-7137 dated December 1, 2009 as follows:

Engagement			
1.	Consolidated Financial Statements of the City of Toronto	Financial statement audit (CAS 700) in accordance with Canadian Generally Accepted Accounting Principles as issued by the Public Sector Accounting Board (Public Sector Accounting Standards).	
2.	Consolidated Financial Statements of the City of Toronto Trust Funds	Financial statement audit (CAS 700) in accordance with a specified basis of accounting (as disclosed in the notes to the financial statements).	
3.	City of Toronto Sinking Funds	Financial statement audit (CAS 700) in accordance with a specified basis of accounting (as disclosed in the notes to the financial statements).	
4.	City of Toronto – Report on Compliance with Investment Policy	Specified audit procedures in accordance Canadian Institute of Chartered Accountants Section 9100 – Reports on the Results of Applying Specified Auditing Procedures to Financial Information (a separate engagement letter was issued outlining the procedures).	
5.	City of Toronto – Report on Compliance with Agreement for the Transfer of Federal Gas Tax Revenue and Annual Expenditure Report	Audit of expenditures in accordance with Canadian Institute of Chartered Accountants section 5815, Special Reports on Compliance with Agreements, Statutes and Regulations, in accordance with the provisions of the related agreement.	



Eng	agement		
6.	City of Toronto – Report on Compliance with the Building Canada Fund Contribution Agreement for the Toronto-York Spadina Subway Extension and Report on accounts, records, claims and expenditures incurred under this Agreement	Audit of expenditures in accordance with Canadian Institute of Chartered Accountants section 5815, Special Reports on Compliance with Agreements, Statutes and Regulations, in accordance with the provisions of the related agreement.	
7. Long-term Care Homes and Services – Residents' Interest Trust Fund		Not applicable - This engagement is no longer required.	
8.	Long-term Care Homes – Annual Reconciliation Reports (10 as listed below):  (a) Bendal Acres; (b) Carefree Lodge; (c) Castleview Wychwood Towers; (d) Cummer Lodge; (e) Fudger House; (f) Kipling Acres; (g) Lakeshore Lodge; (h) Seven Oaks; (i) True Davidson Acres; and (j) Wesburn Manor	Audit of reconciliation reports (CAS 805) in accordance with the provisions of the related agreements.	
9.	The Toronto Track and Field Centre – Statement of Operating Costs	Not applicable - This engagement is no longer required.	
10.	Toronto Community Housing Corporation:  (a) Toronto Community Housing Corporation; and  (b) Housing Services Inc.	<ul> <li>(a) Financial statement audit (CAS 700) in accordance with Public Sector Accounting Standards for Not-for-Profit Organizations</li> <li>(b) Financial statement audit (CAS 700) in accordance with Public Sector Accounting Standards for Not-for-Profit Organizations</li> </ul>	
11.	Toronto Economic Development Corporation	Financial statement audit (CAS 700) in accordance with International Financial Reporting Standards (IFRS)	



Eng	gagen	nent		
12.	Toronto Parking Authority:			
	(a) (b)	Toronto Parking Authority; and	(a) (b)	Financial statement audit (CAS 700) in accordance with IFRS
		Toronto Parking Authority Carpark No. 161 – St. Clair-Yonge Garage – Statement of Operations.		Audit of Statement of Operations in accordance with IFRS
13.	Toronto Police Services Board Special Fund – Section 9110 Report		Specified audit procedures in accordance with Canadian Institute of Chartered Accountants Section 9110 – Agreed Upon Procedures Regarding Internal Control Over Financial Reporting (a separate engagement letter was issued outlining th procedures).	
14.	Toronto Public Health – Specified procedures in connection with various Settlements of Toronto Public Health programs (7 as listed below):		Specified audit procedures in accordance with Canadian Institute of Chartered Accountants Section 9100 – Reports on the Results of Applying Specified Auditing Procedures to Financial	
	(a)	Toronto Board of Health Cost Shared Programs;		rmation (a separate engagement letter was ed outlining the procedures).
	(b)	Settlement of AIDS Bureau Program and Statement of Revenue & Expenditures – Toronto Public Health – AIDS Bureau Program;		ot applicable - This engagement is no longer iired
	(c)	Blind Low Vision;		
	(d)	Healthy Babies Healthy Children Program;		
	(e)	Infant Hearing Program;		
	(f)	Preschool Speech and Language Program; and		
	(g)	Smoke Free Ontario (if applicable)		
15.	Toronto Public Library Board		acco	it of the financial statements (CAS 700) in ordance with Public Sector Accounting dards.
16.	Toro	onto Public Library Foundation	acco	it of the financial statements (CAS 700) in ordance with Public Sector Accounting odards for Not-for-Profit Organizations.



Eng	Engagement		
17.	Consolidated Financial Statements of the Board of Governors of Exhibition Place	Audit of the financial statements (CAS 700) in accordance with Public Sector Accounting Standards.	
18.	Canadian National Exhibition Association	Not applicable - This engagement is no longer required.	
19.	Canadian National Exhibition Foundation	Not applicable - This engagement is no longer required.	
20.	The Sony Centre for the Performing Arts	Audit of the financial statements (CAS 700) in accordance with Public Sector Accounting Standards for Not-for-Profit Organizations.	
21.	St. Lawrence Centre for the Arts	Audit of the financial statements (CAS 700) in accordance with Public Sector Accounting Standards for Not-for-Profit Organizations.	
22.	Toronto Centre for the Arts	Audit of the financial statements (CAS 700) in accordance with Public Sector Accounting Standards for Not-for-Profit Organizations.	
23.	Board of Management of the Toronto Zoo	Financial statement audit (CAS 700) in accordance with Public Sector Accounting Standards for Notfor-Profit Organizations.	
24.	Consolidated Financial Statements for the Toronto Transit Commission	Audit of the financial statements (CAS 700) in accordance with Public Sector Accounting Standards.	
25.	Toronto Coach Terminal Inc.	Not applicable - This engagement is no longer required.	
26.	TTC Insurance Company Limited	Audit of the financial statements (CAS 700) in accordance with Public Sector Accounting Standards.	
27.	The Pension Fund of the Corporation of the City of York Employee Pension Plan	Financial statement audit (CAS 700) in accordance with Canadian Generally Accepted Accounting Principles for Pension Plans.	
28.	The Fund of the Metropolitan Toronto Pension Plan	Financial statement audit (CAS 700) in accordance with Canadian Generally Accepted Accounting Principles for Pension Plans.	



Engagement		
29.	The Fund of the Metropolitan Toronto Police Benefit Fund	Financial statement audit (CAS 700) in accordance with Canadian Generally Accepted Accounting Principles for Pension Plans.
30.	The Fund of the Toronto Civic Employees' Pension and Benefit Fund	Financial statement audit (CAS 700) in accordance with Canadian Generally Accepted Accounting Principles for Pension Plans.
31.	The Fund of the Toronto Fire Department Superannuation and Benefit Fund	Financial statement audit (CAS 700) in accordance with Canadian Generally Accepted Accounting Principles for Pension Plans.
32.	Toronto Transit Commission Pension Fund Society	Financial statement audit (CAS 700) in accordance with Canadian Generally Accepted Accounting Principles for Pension Plans.
33.	Toronto Transit Commission Sick Benefit Association	Financial statement audit (CAS 700) in accordance with Canadian Generally Accepted Accounting Principles for Pension Plans.

Yours truly,

**Chartered Professional Accountants** 

Pricewaterhouse Coopers LLP

# Appendix B: Audit service guideline



# **Audit Service Guideline**

	Our commitment to you and expectations of the City	Additional audit services
Audit readiness and monitoring of audit progress	<ul> <li>We will provide a detailed listing of audit information requests and agree with management upfront the required dates to provide the requested information.</li> <li>We will agree with you the start dates of our interim and year-end audit fieldwork. A completed trial balance that includes all management year-end closing entries will be provided at a date agreed to upfront with management.</li> <li>We will hold periodic meetings with management (dates and times to be agreed upfront) to discuss the status of the audit. As part of these meetings, we will provide a detailed list of outstanding items and will highlight any items that require more urgent attention and follow up.</li> </ul>	Delays in receiving requested information that results in idle staff time or staffing changes or any changes to the trial balance subsequent to the agreed upon date that results in additional audit testing will be billed separately.
Significant accounting and reporting matters	<ul> <li>We will hold meetings with key staff at the City as part of the audit planning process to understand significant developments and changes for the current year and share with you our views on the accounting and audit implications.</li> <li>For significant new developments that have an accounting, reporting and/or auditing impact, management will prepare a position paper, in a format as outlined in our summary of audit information requests, summarizing the issue, the technical analysis/research supporting management's position and the impact to the City.</li> </ul>	<ul> <li>Time incurred to review management's position paper and resolve significant accounting matters will be billed separately.</li> <li>In addition, time incurred to quantify and perform additional audit procedures, as necessary, to validate adjustments will be billed separately.</li> </ul>
Financial statement review	<ul> <li>Year-end financial statements and note disclosures will be prepared and reviewed by management and provided to us for our review in accordance with the timelines as outlined in our audit information request listing.</li> <li>We will review two versions of the financial statements. We will provide our comments, including any suggestions for change to management, on the first version and will review a second version of the financial statements for any changes made as a result of our initial review.</li> </ul>	Significant revisions to the financial statements (i.e. rewriting of note disclosures or pervasive mathematical errors and/or internal inconsistencies) and reviewing multiple versions of the financial statements (i.e. more than two versions) will be billed separately.
Audit Committee /Board meetings	<ul> <li>We will attend one meeting at year-end to present our draft year-end audit report (summarizing our key audit findings) to management and discuss any comments or revisions suggested by management.</li> <li>In addition, we will attend two audit committee/board meetings to present our audit plan and final year-end audit report and the annual general meeting (if applicable).</li> </ul>	Additional meetings with the Audit Committee / Board and additional drafting sessions or clearance meetings with management will be billed separately.