



BID COMMITTEE CONTRACT AWARD

Award of Request for Proposal No. 9101-14-7002 to G4S Secure Solutions (Canada) Ltd. for Contract Security Services at Various City of Toronto Locations

Date:	June 11, 2014
To:	Bid Committee
From:	Acting Director, Purchasing and Materials Management

RECOMMENDATIONS

The Acting Director of Purchasing and Materials Management recommends that the Bid Committee grant authority to award the following contract:

Call No:	RFP # 9101-14-7002
Description:	For Contract Security Services at various locations throughout the City of Toronto for a term of three (3) years from the date of award to July 01, 2017, with the option to renew for an additional one (1) year period at the sole discretion of the City and subject to budget approval. Should the option be exercised, then the Director Corporate Security or designate, will request the Director of Purchasing and Materials Management to process the renewals under the same terms and conditions.
Recommended Proponent:	G4S Secure Solutions (Canada) Ltd.
Contract Award Value:	Date of Award to June 30, 2017 \$ 11,911,153.32 net of all applicable taxes and charges \$ 13,459,603.25 including all applicable taxes and charges \$ 12,120,789.62 net of HST recoveries Option Year 1 – July 01, 2017 to June 30, 2018 \$ 4,050,530.61 net of all applicable taxes and charges \$ 4,577,099.59 including all applicable taxes and charges \$ 4,121,819.95 net of HST recoveries The total potential contract award identified in this report including the option year is \$ 18,036,702.84 including all applicable taxes and charges, \$ 15,961,683.93 net of all applicable taxes and charges. The total potential cost to the City including the option year is \$16,242,609.57 net of HST recoveries.

Financial Impact:

The total potential contract award identified in this report including the option year is \$18,036,702.84 including all applicable taxes and charges, and \$15,961,683.93 net of all applicable taxes and charges. The total potential cost to the City including the option year is \$16,242,609.57 net of HST recoveries.

Funding in the amount of \$ 1,933,440.00 is included in the 2014 Approved Operating Budget for Facilities Management under GL4439 in various cost centres. Funding in the amount of \$4,051,306.04 will be included in the 2015 Operating Budget Submission. For the remaining period of the contract till June 30, 2017, appropriate funds (as noted in the Table below) will be included in the 2016-2017 annual Operating Budget Submissions.

Should the City choose to exercise its option to renew for an additional one (1) year period, then appropriate additional funding, if needed, will be included in the 2017-2018 Operating Budget Submissions for Facilities Management. Funding details are provided below:

Cost Element 4439 Cost Centres	Date of Award to December 31, 2014 (net of HST Recoveries)	January 1, 2015 to December 31, 2015 (net of HST Recoveries)	January 1, 2016 to December 31, 2016 (net of HST Recoveries)	January 1, 2017 to June 30, 2017 (net of HST Recoveries)	Contract Period: date of award to June 30, 2017 (net of HST Recoveries)
Operating FA0341, FA0198, FA0199, FA0200, FA0206, FA0210, FA0213	\$1,933,440.00	\$4,051,306.04	\$4,127,222.12	\$2,008,821.46	\$12,120,789.62

Cost Elements 4439 Cost Centres	Option Year 1	
	July 01, 2017 to December 31, 2017 (net of HST Recoveries)	January 1, 2018 to June 30, 2018 (net of HST Recoveries)
Operating FA0341,FA0198, FA0199, FA0200, FA0206, FA0210, FA0213	\$2,035,200.00	\$2,086,619.95
Grand Total Per Option Year 1	\$4,121,819.95	
Grand Total For all Years	\$16,242,609.57	

CALL SUMMARY

Ward No:	All	
Call Dates:	Issued: March 11, 2014, Closed: April 9, 2014	
# of Addenda Issued:	Three (3)	
Number of Proposals: 8	<p>Eight (8) proposals were received. Two (2) proposals met the 75% technical threshold score and had their cost proposals opened and evaluated:</p> <ol style="list-style-type: none"> 1. G4S Secure Solutions (Canada) Ltd. 2. Intelligarde International Inc.* 3. Neptune Security Services Inc.* 4. Paladin Security Group Ltd.* 5. Primary Response Inc. 6. 1175469 ONT LTD. O/A Reilly Security* 7. Russell Security Services Inc.* 8. Valguard Security Inc.* <p>* The Proponent did not meet the technical threshold.</p>	
Range of Scores:	93.11 to 19.70	
Division Contacts:	<p>Allison Phillips Acting Manager Professional Services Purchasing and Materials Management Division Telephone: 416-397-4801 email: aphilli2@toronto.ca</p>	<p>Dwaine Nichol, CPP Director Corporate Security Facilities Management Telephone: 416-397-7129 Email: dnichol@toronto.ca</p>

COMMENTS

For the recommended contract award, the following requirements have been met:

- (a) The firm recommended for award is the highest scoring proponent based on the evaluation criteria included in the call and meeting the requirements of the call;
- (b) the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- (c) the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract terms is:
 - i. for a contract funded by the operating budget, 5 years or less including any option years; or
 - ii. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Committee;

- (d) there are no material written objections to the award;
- (e) the call document was advertised on the City's internet website and bids or proposals were opened publicly; and
- (f) the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above calls are on the file in the Purchasing and Materials Management Division.

Victor Tryl
Acting Director, Purchasing and Materials Management Division