



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Doc No. 1840280132 to Aqua Tech Solutions Inc. for Vacuum Excavation as required by Toronto Water

Date: September 3, 2019
To: Bid Award Panel
From: Chief Purchasing Officer
Wards: All

RECOMMENDATIONS

The Chief Purchasing Officer recommends that the Bid Award Panel grant authority to award the following contract:

Call Number:

Ariba Doc. No. 1840280132

Description:

The non-exclusive provision of various Hired Vacuum Excavation Services complete with Operator as required (emergency and planned work) by various Toronto Water Construction districts "Toronto, East York and Scarborough" (Part A) and "Etobicoke York and North York" (Part B) from date of award to July 31, 2020 with the option to renew the Contract for four (4) separate one (1) year options

Recommended Bidder:

Part A: Aqua Tech Solutions Inc.
Part B: Aqua Tech Solutions Inc.

Contract Award Value:

Part A:

From the date of award to July 31, 2020

\$1,580,796 net of all applicable taxes and charges
\$1,786,300 including all applicable taxes and charges
\$1,608,618 net of HST recoveries

Option Period 1 – August 1, 2020 to July 31, 2021

\$1,628,220 net of all applicable taxes and charges
\$1,839,889 including all applicable taxes and charges
\$1,656,877 net of HST recoveries

Option Period 2 – August 1, 2021 to July 31, 2022

\$1,677,067 net of all applicable taxes and charges
\$1,895,086 including all applicable taxes and charges
\$1,706,583 net of HST recoveries

Option Period 3 – August 1, 2022 to July 31, 2023

\$1,727,379 net of all applicable taxes and charges
\$1,951,938 including all applicable taxes and charges
\$1,757,781 net of HST recoveries

Option Period 4 – August 1, 2023 to July 31, 2024

\$1,779,200 net of all applicable taxes and charges
\$2,010,496 including all applicable taxes and charges
\$1,810,514 net of HST recoveries

The total potential cost for Part A including the option years is \$8,540,372 net of HST recoveries, \$8,392,661 net of all taxes and charges and \$9,483,707 including all applicable taxes and charges.

Part B:

From the date of award to July 31, 2020

\$ 895,949 net of all applicable taxes and charges
\$1,012,423 including all applicable taxes and charges
\$ 911,718 net of HST recoveries

Option Period 1 – August 1, 2020 to July 31, 2021

\$ 922,828 net of all applicable taxes and charges
\$1,042,796 including all applicable taxes and charges
\$ 939,070 net of HST recoveries

Option Period 2 – August 1, 2021 to July 31, 2022

\$ 950,513 net of all applicable taxes and charges
\$1,074,079 including all applicable taxes and charges
\$ 967,242 net of HST recoveries

Option Period 3 – August 1, 2022 to July 31, 2023

\$ 979,028 net of all applicable taxes and charges
\$1,106,302 including all applicable taxes and charges
\$ 996,259 net of HST recoveries

Option Period 4 – August 1, 2023 to July 31, 2024

\$1,008,399 net of all applicable taxes and charges
\$1,139,491 including all applicable taxes and charges
\$1,026,147 net of HST recoveries

The total potential cost for Part B including the option years is \$4,840,434 net of HST recoveries, \$4,756,715 net of all taxes and charges and \$5,375,088 including all applicable taxes and charges.

The total potential cost to the City including the option years for both parts is \$13,380,806 net of HST recoveries. The total potential contract award is \$14,858,795 including all applicable taxes and charges, \$13,149,376 net of all applicable taxes and charges.

Contract is expected to start on date of award and end July 31, 2020 with the option to renew the Contract for four (4) additional and separate one (1) year periods.

The above cost calculations for the Option Year(s) reflects an estimated 3% increase in the Consumer Price Index – All Items.

FINANCIAL IMPACT

The total potential contract award identified in this report including the option years is \$13,149,376 net of all applicable taxes and charges, \$14,858,795 including all applicable taxes and charges. The cost to the City is \$13,380,806 net of HST recoveries.

Funding in the amount of \$1,050,140 net of HST recoveries is available in the 2019 Approved Operating Budget for Toronto Water. Additional funding of \$1,470,196 net of HST recoveries for the balance of this contract will be requested in the 2020 Operating Budget Submission for Toronto Water. Should the City choose to exercise its option to renew the contract for four (4) additional separate one (1) year periods, then appropriate additional funding, if needed, will be included in the 2020-2024 Operating Budget Submission for Toronto Water. Funding details follow in Table 1.

Table 1: Financial Impact Summary of Recommended Contract:

Cost Centre / Description / Cost Element	Date of Award to July 31, 2020	Optional Period 1: August 1, 2020 to July 31, 2021	Optional Period 2: August 1, 2021 to July 31, 2022	Optional Period 3: August 1, 2022 to July 31, 2023	Optional Period 4: August 1, 2023 to July 31, 2024	Total (net of HST Recoveries)
TW2030 – 4424 Construction Services – South & East (Part A)	\$1,608,618 '19 - \$670,258 '20 - \$938,360	\$1,656,877	\$1,706,583	\$1,757,781	\$1,810,514	\$8,540,372
TW2040-4424 Construction Services - North & West (Part B)	\$911,718 '19 - \$379,882 '20 - \$531,836	\$939,070	\$967,242	\$996,259	\$1,026,147	\$4,840,434
	\$2,520,336	\$2,595,947	\$2,673,825	\$2,754,040	\$2,836,661	\$13,380,806

CALL SUMMARY

Call Issued: June 25, 2019

Call Closed: July 24, 2019

Number of Addenda Issued: Two (2)

Number of Bids: Five (5)

Table 2: Summary of Bids Received for Ariba Doc. No. 1840280132 (Part A) including bid price:

Bidder Name	Bid Price (including H.S.T.)
Aqua Tech Solutions Inc.	\$1,786,299.48
Four One Six Vactors	\$1,970,903.63
Rafat General Contractor Inc.	\$2,109,597.00
Accuworx Inc.	\$2,406,518.63
PGC Services Inc.	\$3,448,562.25

Table 3: Summary of Bids Received for Ariba Doc No. 1840280132 (Part B) including bid price:

Bidder Name	Bid Price (including H.S.T.)
Aqua Tech Solutions Inc.	\$1,012,422.65
Four One Six Vactors	\$1,052,580.88
Rafat General Contractor Inc.	\$1,161,583.50
Accuworx Inc.	\$1,629,657.75
PGC Services Inc.	\$2,271,554.25

DIVISION CONTACTS

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Antonio Longo, Manager, Operations Contract Services Distribution and Collection Toronto Water Telephone: 416-392-4164 Email: Antonio.Longo@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

- a. The firm recommended for award is the lowest bidder meeting specifications and meeting the requirements of the call;
- b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 - 1. for a contract funded by the operating budget, 5 years or less including any option years; or
 - 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

- d. there are no material written objections to the award;
- e. the call document was advertised on the City's internet website and bids or proposals were opened publicly; and
- f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above calls are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Purchasing Officer